



METCASH EXPO

Thank you to all of those customers who took the time to visit our stand at the recent Metcash Expo on the Gold Coast. The event was a massive success and it was great to catch up with so many people in a relaxed environment. Showcased on the stand throughout the three day show was our latest versions of both Group Controller and Grocery Manager, IBM's latest Self Checkout model, the new Toshiba TEC Touch2Cook Kiosk, Motorola's Personal Self Shopper and the latest product offerings and point of sale support material from E-Pay. If you didn't make it to the Gold Coast for this event and are interested in any of these products please contact your local Account Manager for more information.

SERVICE PACK 3

Service Pack 3 is now available for general release and is free for all maintenance paying customers. Service Pack 3 includes a number of changes including the ability to sell iTunes Cards, the ability to exclude certain products from host processing, the printing of name and address dockets for home delivery (details obtained from Customer Manager), product look-ups at the POS and the ability to process stock adjustments at the POS amongst other things. Please contact your local Worldsmart Retail Account Manager if you would like to take advantage of these new enhancements.

GROUP CONTROLLER

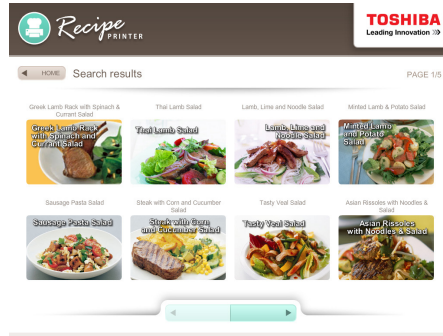
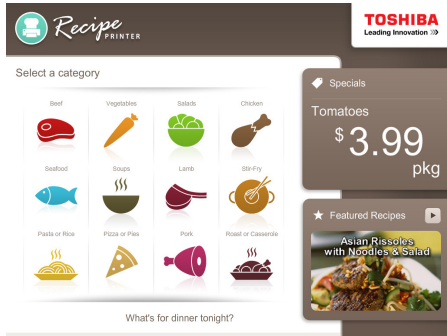
Version 5 of Group Controller is now available for all customers using Worldsmart Retail's Head Office solution. The new version of Group Controller sits on a Microsoft SQL database and includes numerous new features. Group Controller users will find changes to the management of scale lines from head office, the calculation of rebates, ordering of head office allocations and most importantly the introduction of our new SQL reporting module. This new version is being rolled out by our Major Groups Team and please contact your local Account Manager if you have not been given a date for your upgrade to take place.



∴ **Group Controller** ∴

TOUCH 2 COOK

Touch2Cook is a state-of-the-art Toshiba TEC Kiosk with an interactive touch screen that allows your customers to choose their favourite recipes. The user can choose from a range of more than 400 categorised recipes via the Kiosk and instantly print their choices in the store. The small footprint of the Kiosk makes it an ideal addition to your store entrance or deli area and gives retailers a genuine opportunity to increase their customer basket size. Recipe updates are provided by Touch2Cook via the web leaving you to concentrate on running your store.



ATHERTON SUPA IGA – INTERNATIONAL RETAILER OF THE YEAR!

We would like to congratulate Michael Shakes and the team at Atherton Supa IGA for being awarded the IGA Australia International Retailer of the Year Award at the IGA Global Rally in Vancouver, Canada. With over 10 000 IGA stores in some 43 different countries this is the most prestigious award an IGA Retailer can achieve and a wonderful reward for the efforts that have gone into this store. Not one to rest on his laurels, Michael has recently installed four lanes of IBM Self

Checkout to further enhance the shopping experience of his customers. Well done!



LEONGATHA SUPA IGA

Congratulations also to Michael Lorenz and his team at Supa IGA Leongatha who were presented with the Supa IGA Retailer of the Year Award and then went onto win the highly coveted IGA National Retailer of the Year Award, at the annual IGA Retailer of the Year Awards held on the Gold Coast. Michael's Supa IGA Leongatha was awarded the prestigious Supa IGA Retailer of the Year Award due to the significant refurbishment of their fresh produce and grocery departments, which has dramatically improved the customer shopping experience. Not one to rest on his laurels, Michael is now upgrading his Point of Sale hardware to the latest generation Toshiba TEC POS to ensure his customers receive the best shopping experience possible when they visit his stores.

HINTS & Tips

MANAGING PRICE CHANGES

Managing price changes for your larger direct suppliers is made easy by using the 'Excel' format file from Grocery Manager.

Choose 'Host Maintenance' from the main menu followed by 'Excel Host Processing' followed by 'Create Excel Host Template'.

Follow the prompts and you will be provided with an Excel spreadsheet for your selected suppliers.

The spreadsheet will allow you to update the carton cost along with the suggested sell price. This updated spreadsheet can then be re-imported into Grocery Manager.

For more information on this feature please refer to the Grocery Manager Advanced Manual.



∴ **Grocery Manager** ∴

PC EFTPOS

Worldsmart Retail support staff have spent the last few months upgrading customers to the latest version of PC EFTPOS. This has been done to ensure that your EFTPOS installation is as secure as possible.

If you have any concerns related to your EFTPOS installation or are unsure if your store has been upgraded please forward us a remote support and we will get back to you.

For more information on any products or stories in this newsletter, please contact your Account Manager or Worldsmart Retail on **1300 738 324**.

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