

Worldsmart Retail

the success series

Grocery Manager



∴ **Grocery Manager** ∴



Customer:

Foodworks Valley Metro

Application:

Grocery Manager

“

The backup, support and training provided by Worldsmart retail is second to none.

Angelo Carlotto

Owner

Foodworks Valley Metro

”

Background:

Angelo Carlotto and his family own and operate Foodworks Valley Metro. The store is located in a very busy shopping complex and is adjacent to Brunswick St Train Station.

Challenge:

Like any retailer, Angelo wanted to work with a system that not only suited his business today, but more importantly helped facilitate the growth of his business into the future.

Solution:

Angelo and his staff take advantage of the various functionality within Grocery Manager including, perpetual inventory, automatic ordering along with the product hierarchy to better manage their stock. The store offers customer loyalty and store accounts through the Customer Management module and also use Rebates Manager to monitor and control over and above supplier payments. Scale Manager is used to support their Deli offering whilst Margin Manager allows Angelo to quickly review his expected profitability. GM Mobile is used wirelessly to perform back office tasks and to ensure a high level of staff

presence on the floor. With the introduction of the integrated CCTV security system, Angelo is now able to bring up recorded footage linked to any transaction made on any POS. This has helped him control shrink, theft and customer fraud.

Outcome:

Angelo is extremely happy with the result. “The Worldsmart Retail suite of applications allows us to easily manage all IT functions required in a modern supermarket. The systems are very efficient and easy to learn and I would highly recommend their range of products.”

Unique Challenge?

If you are looking for an innovative solutions partner that can help you grow your business contact Worldsmart Retail on 1300 738 324 for more information.

www.worldsmartretail.com.au